



District Leader

Biographical Information

Candidate's Name: **David Lohman**

Candidate's Office: **Club Growth Director** District Number: **33**

Toastmasters member since: **1990**

Education:
Distinguished Toastmaster

Toastmasters offices held and terms of service:
See attached

Toastmasters honors and recognition:
District 33 Fall Conference Chair 2015, Achieved Ralph Smedley Award this year; organized, planned, and led 2021 District 33 Hall of Fame, Founded three clubs, saved Nina Club from losing it's charter, Chaired numerous Area and Division Contests, hosted 3 Speechcrafts, served as host and moderator for visiting Toastmasters International President during District TLI, and at a Club Meeting, hosted guest Toastmasters International President at my home club. Served as Toastmaster for multiple Area and Division Contests. Achieved President's Distinguished Club while serving as president of Nina Toastmasters Club. Achieved Distinguished Toastmaster award.

Relevant work experience and how it relates to Toastmasters and your role as a District leader:
I was a vice president of operations for a furniture company from 1977-1980. My territory was the state of Texas. I was the corporate liaison and oversaw the successful sales and management training for 14 furniture store franchises. Started and ran my own successful chiropractic business 1987 to present; Founded and ran a 15 team traveling baseball league 1999-2001; Founded a Scout Baseball Team with the Cleveland Indians 2006; President of Righetti High School Boosters Club, 2005-2007. All of these show that I have experience with both start up and existing entities that require planning, strategy, marketing, budgeting, personnel issues, long and short term management. These entities also show that I have successful experience with both business and volunteer organizations.

What experience do you have in strategic planning?
CEO and head of operations of a Baseball League for two years; Led our high school boosters club from being in the red to donating \$135,000 to our sports programs in one year; Successful management of my personal chiropractic business for 33 years; served as conference chair for District 33 Fall Conference 2015, Started 3 Toastmasters Clubs; ran the public outreach program while in chiropractic college for which I was inducted into Who's Who in American Colleges and Universities,

What experience do you have in the area of finance?
I have successfully run the above mentioned businesses and entities, all of which required budgeting and fiscal management. I successfully started and grew my chiropractic business, beginning with only \$1000.00 and have sustained the business for 33 years.

What experience do you have in developing procedures?

While in the furniture business, I was instrumental in developing and training the entire sales presentation and staff. The nature of a chiropractic business is continually changing with new laws, mandates and procedures. This all requires ever evolving systems and procedures at the office level. I have also developed a systematized approach to training club presidents which I have delivered at the area, division, and district levels. I also did a one hour wevina

What lessons did you learn from previous leadership positions?

The single greatest lesson that I learned is the greatest leaders perform the most service. I learned that the leader must always have a vision, and that vision must always be kept in front of the members/employees. I learned that nothing happens until the group involved shares in the vision. I learned that you have to keep an eye open at all times to be sure that you know what needs attention. I learned that a leader has to keep a close eye on the finances. I learned that a leader has to be sure that everyone within their influence has the tools and knowledge to carry out their duties. I learned that constant communication is a must.

Why do you want to serve as a District leader?

I want to serve as a District leader because it is the next step in my contribution to Toastmasters. I know that I can do a great job. Having this confidence in my skills as a leader coupled with all that Toastmasters has done for me, I feel a sense of duty to move forward in the leadership of our District. Also, I know that my skill set will be greatly enhanced through this process. I look at it as learning by doing. Over time I have watched as other people have taken on these jobs. The growth that I've seen has always inspired me. I want to have that in my life.

In your opinion, what are the District mission's major objectives and how would you work to achieve them?

The District's major objectives are to start new clubs and strengthen the clubs that we have. I intend to facilitate that objective with close contact with the appropriate leadership, helping them with problem identification and solving, suggestions and encouragement for creative growth, and bringing my 30 years of experience in club founding, rebuilding and growth. I also see it as my job to monitor all of the parties to try to identify any problems early on and to help by offering potential solutions. I also intend to be active in my follow up on all issues.

Additional information about yourself:

I am also a professional coach in the areas of personal and professional development. My area of expertise is helping people to realize their own potential and teach them to access those qualities in order to improve their situations.

TOASTMASTERS INTERNATIONAL Officer Positions - Dec. 27, 2021

Number	Name	Position	Start Date	End Date
	District 33	Logistics Manager	Jul. 01, 2021	Jun. 30, 2022
80	Nina Toastmasters Club 80	President	Sep. 27, 2021	Jun. 30, 2022
639047	639047 North County Toast 'N Talk	Vice President Education	Jul. 01, 2021	Oct. 31, 2021
	Area 2	Area Director	Jul. 01, 2019	Jun. 30, 2020
	District 33	Club Extension Chair	Jul. 01, 2019	Jun. 30, 2020
80	Nina Toastmasters Club 80	President	Jul. 01, 2019	Jun. 30, 2020
7078912	Santa Maria Toastmasters	President	Sep. 17, 2019	Jun. 30, 2020
7078912	Santa Maria Toastmasters	Vice President Public Relations	Jul. 01, 2019	Dec. 31, 2019
	Division M	Division Director	Jul. 01, 2018	Jun. 30, 2019
80	Nina Toastmasters Club 80	Vice President Public Relations	Jul. 01, 2018	Jun. 30, 2019
	District 33	Logistics Manager	Jul. 01, 2017	Jun. 30, 2018
585189	Pinta Club	President	Jul. 01, 2017	Jun. 30, 2018
80	Nina Toastmasters Club 80	President	Jan. 01, 2017	Jun. 30, 2017
80	Nina Toastmasters Club 80	President	Jul. 01, 2016	Dec. 31, 2016

Number	Name	Position	Start Date	End Date
834852	South County Presenters	President	Jul. 01, 2014	Jul. 31, 2014
80	Nina Toastmasters Club 80	President	Jan. 10, 2013	Jun. 30, 2013
80	Nina Toastmasters Club 80	Vice President Membership	Mar. 10, 2011	Jun. 30, 2011