



District #: 33
 Budget Currency: USD
 Fiscal Year: 2020-2021

| | Jul-20 | Aug-20 | Sep-20 | Oct-20 | Nov-20 | Dec-20 | Jan-21 | Feb-21 | Mar-21 | Apr-21 | May-21 | Jun-21 | Total |
|--|--------------|--------------|---------------|--------------|--------------|--------------|--------------|--------------|---------------|---------------|--------------|--------------|---------------|
| Membership Dues Allocation | 437 | 1,214 | 14,279 | 3,382 | 747 | 607 | 808 | 2,663 | 14,628 | 3,464 | 1,407 | 2,225 | 45,861 |
| Conference revenue | - | - | - | - | - | - | - | - | - | 33,490 | - | - | 33,490 |
| Fundraising revenue | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Education and Training revenue | - | - | - | - | - | - | - | - | - | - | - | - | - |
| District store revenue | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Speech contest revenue | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Total revenue | 437 | 1,214 | 14,279 | 3,382 | 747 | 607 | 808 | 2,663 | 14,628 | 36,954 | 1,407 | 2,225 | 79,351 |
| Conference expense | - | - | - | - | - | - | - | - | - | 33,480 | - | - | 33,480 |
| Fundraising expense | - | - | - | - | - | - | - | - | - | - | - | - | - |
| District store expense | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Marketing Outside Toastmasters expense | 380 | 380 | 380 | 380 | 380 | 380 | 380 | 380 | 380 | 380 | 380 | 380 | 4,560 |
| Recognition expense | 275 | 675 | 675 | 675 | 675 | 675 | 675 | 675 | 675 | 675 | 675 | 675 | 7,700 |
| Club Growth expense | 200 | 600 | 600 | 600 | 600 | 600 | 600 | 600 | 600 | 600 | 600 | 600 | 6,795 |
| Public Relations expense | 1,249 | 325 | 325 | 325 | 325 | 325 | 215 | 225 | 225 | 225 | 225 | 215 | 4,204 |
| Education & training expense | - | 575 | 575 | 575 | 575 | 575 | 875 | 575 | 575 | 575 | 575 | 575 | 6,625 |
| Speech contest expense | - | - | - | - | - | - | - | - | 1,500 | - | - | - | 1,500 |
| Administration expense | 938 | 238 | 438 | 238 | 238 | 238 | 418 | 253 | 253 | 633 | 253 | 333 | 4,473 |
| Food and Meals expense | - | 50 | 50 | 50 | 50 | 100 | 400 | 400 | 400 | 400 | 300 | 200 | 2,400 |
| Travel expense | - | - | - | - | - | - | 600 | 400 | 400 | 1,650 | 400 | 400 | 3,850 |
| Lodging expense | - | - | - | - | - | - | 1,050 | - | 300 | 1,300 | 300 | 300 | 3,250 |
| | 3,042 | 2,843 | 3,043 | 2,843 | 2,843 | 2,893 | 5,213 | 3,508 | 5,308 | 39,918 | 3,708 | 3,673 | 78,837 |
| District net income/(loss) | (2,605) | (1,629) | 11,236 | 539 | (2,096) | (2,286) | (4,405) | (845) | 9,320 | (2,964) | (2,301) | (1,448) | 514 |

We, the undersigned, certify that this budget and narrative cover estimated receipts and expenditures for the district year. This budget directs the financial resources entrusted to the district toward achieving the district mission and will be presented to the district council for approval at its next meeting.

 District Director Date

 Program Quality Director Date

 Club Growth Director Date

 Finance Manager Date

| <u>Break even</u> | <u>Revenue</u> | <u>Expense</u> | <u>Net</u> | <u>Policy</u> |
|--------------------------------|----------------|----------------|---------------|---------------|
| Conference | 33,490 | 33,480 | 10 | Meets Policy |
| Fundraising | - | - | - | Meets Policy |
| District Store | - | - | - | Meets Policy |
| Minimum Expense Type | | Expense | % | Policy |
| Marketing Outside Toastmasters | | 4,560 | 9.9% | 5.0% |
| Maximum Expense Type | | Expense | % | Policy |
| Education and Training | | 6,625 | 14.4% | 15.0% |
| Marketing Outside Toastmasters | | 4,560 | 9.9% | 10.0% |
| Club Growth | | 6,795 | 14.8% | 15.0% |
| Public Relations | | 4,204 | 9.2% | 10.0% |
| Recognition | | 7,700 | 16.8% | 20.0% |
| Travel | | 3,850 | 8.4% | 25.0% |
| Lodging | | 3,250 | 7.1% | 15.0% |
| Food and Meals | | 2,400 | 5.2% | 15.0% |
| Speech Contest | | 1,500 | 3.3% | 5.0% |
| Administration | | 4,473 | 9.8% | 10.0% |
| Total Membership Dues | | 45,861 | 100.0% | |